Putting Patients Before Bureaucracy

November 9, 2005

The Honorable J. Dennis Hastert The Honorable Nancy Pelosi U.S. House of Representatives Washington, DC 20515 The Honorable Bill Frist The Honorable Harry Reid U.S. Senate Washington, DC 20510

Dear Speaker Hastert, Majority Leader Frist, Minority Leader Reid and Minority Leader Pelosi:

With time running out on this session of Congress, we call on you to help eliminate a regulatory interpretation stifling promising research that could improve the health and lives of people suffering from many diseases. As 60 patient groups, medical health advocates, biotechnology and medical device organizations, we urge you to pass and make law the "Save America's Biotechnology Innovative Research (SABIR) Act" (H.R. 2943 & S.1263) before Congress completes its 2005 legislative business. The bipartisan SABIR Act, authored by Congressman Sam Graves and Senator Kit Bond, is critically necessary in order to restore the eligibility for Small Business Innovation Research (SBIR) grants to majority venture capital—backed biotechnology and medical device companies that provide promise and hope for millions of American patients.

Under the SBIR program, federal research and development grants are awarded to small-business applicants. Unfortunately, recent changes in the Small Business Administration's (SBA) interpretation of eligibility standards for SBIR grants now disqualify many start-up biotech and medical device companies. Specifically, SBA regulations require that, to be eligible for a grant, a small company must be at least 51 percent owned by one or more "individuals." The SBA has recently re-interpreted "individuals" to exclude venture capital, thereby disqualifying many bioscience and device companies from receiving these important grants. For the first decades of the SBIR program, the term "individuals" was interpreted to allow venture capital backed biotech and device companies to participate in the SBIR program. Only recently has this interpretation changed.

U.S. biotech and medical device companies are working to develop drugs, vaccines, diagnostics and devices that target more than two hundred diseases, including various cancers, heart disease, Alzheimer's disease, diabetes, multiple sclerosis, AIDS, arthritis and a whole host of rare diseases. Many of these companies use the SBIR program to provide critical early-stage funding for innovative research and development (R&D). These small companies are the ones that take significant risks and develop the breakthrough research that leads to the "miracle" treatments we have come to expect from the medical technology revolution. It must be understood, however, that SBIR grants in no way sustain emerging biotech or device companies over the course of the 10 to 15 years of development required to bring a product to market. Most biotech and device companies must rely heavily on outside investors, primarily venture capital, in order to sustain their R&D efforts.

Although recent regulatory action by the SBA to clarify the issue of affiliation sought to allow participation of some companies' majority owned by other entities, it does not address the fundamental obstacle to participation of small biotech and device companies in the SBIR program. Given the critical role SBIR grants play in helping emerging biotech and device companies, it is imperative that Congress intervene.

In closing, your leadership is needed now to help innovative research move forward in order to foster breakthrough cures. On behalf of America's patients, medical technology and biotechnology, we urge you to pass the bipartisan *SABIR Act* (H.R. 2943 & S.1263) in both the U.S. House and U.S. Senate before Congress wraps up business for 2005 so the President can sign it into law.

Respectfully,

AdvaMed AIDS Vaccine Advocacy Initiative Alliance for Aging Research Alpha-1 Foundation American Autoimmune Related Diseases Association American Federation for Aging Research American Gastroenterological Association The Amytrophic Lateral Sclerosis Association Arizona BioIndustry Association Association of American Medical Colleges BIOCOMBioGroup of Rhode Island Tech Collective **BioIdaho** Biotechnology Council of New Jersey Biotechnology Industry Organization C3: Colorectal Cancer Coalition California Healthcare Institute Children's Tumor Foundation Christopher Reeve Paralysis Foundation Colorado BioScience Association Crohn's & Colitis Foundation of America Cystic Fibrosis Foundation Donald Danforth Plant Science Center Faster Cures Genetic Alliance Georgia Biomedical Partnership Hawaii Life Science Council Huntington's Disease Society of America Illinois Biotechnology Industry Organization Infectious Diseases Society of America Institute for the Study of Aging Iowa Biotechnology Association

Juvenile Diabetes Research Foundation Kansas City Life Science Institute Kidney Cancer Association Leukemia & Lymphoma Society Marti Nelson Cancer Foundation Massachusetts Biotechnology Council Muscular Dystrophy Association National Alliance for the Mentally Ill National Multiple Sclerosis Society National Organization for Rare Disorders New York Biotechnology Association North Carolina Biosciences Organization **Omeris** Palmetto Biotechnology Alliance Parkinson's Action Network Puerto Rico Industry University Research Consortium Research! America RetireSafe Society for Women's Health Research SMA Foundation St. Louis Coalition for Plant and Life Sciences Technology Council of Maryland Tennessee Biotechnology Association Texas Healthcare & Bioscience Institute Us TOO International Prostate Cancer Education and Support Network Utah Life Science Association Washington Biotechnology L Biomedical Association Wisconsin Biotechnology and Medical Device Association